#### Introduction



In this interactivity, you can hover your mouse over various people to learn about difficulties they are experiencing. You can also click on each person to understand why these obstacles are occurring. Click the **NEXT** button to continue.



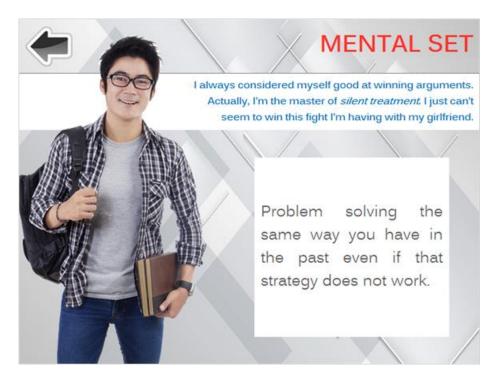
### **Scenarios**



Hover your mouse over the people below to learn about their difficulties. Then, click on them to see why they have such obstacles.



#### **Mental Set**



Mental set refers to your tendency to continue a problem-solving approach that worked once before, but does not anymore. For example, in the past, you may have won a disagreement by using a strategy like yelling, or giving someone the "silent treatment". Although these approaches worked previously, they may not work to win an argument with everyone.



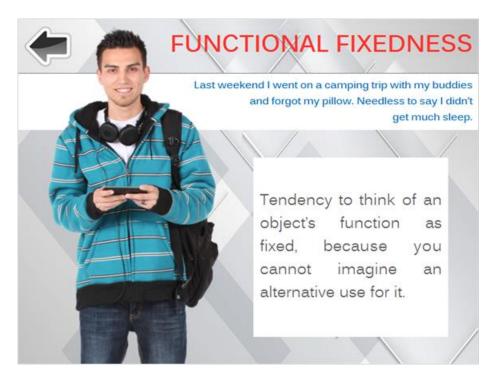
#### **Fixation**



Fixation refers to the inability to see a problem from a fresh perspective. For example, you might feel frustrated that your part-time job offers undesirable work hours. You complain about your schedule constantly and dread going to work. Despite your unhappiness, however, you fail to realize that your circumstances can change. You can seek a new job that may make you happier.



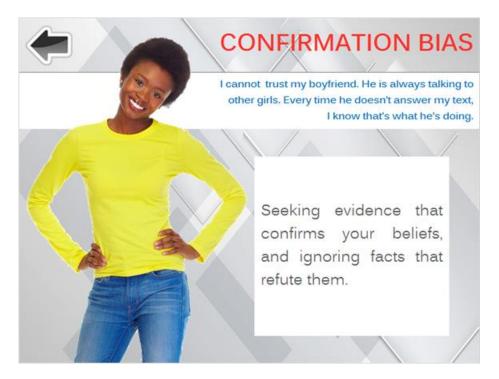
#### **Functional Fixedness**



Another type of fixation is your tendency to think of an object's function as fixed, or set. This is caused by an inability to imagine alternative uses for an object. For example, if you go camping and realize you accidently forgot your pillow, could you figure out something else to use in its place? The inability to think of an alternative option would be an example of functional fixedness.



#### **Confirmation Bias**



Confirmation bias refers to instances when you seek evidence that confirms your beliefs, while having a tendency to ignore the facts that refute them. For example, you may have a friend who is convinced her boyfriend cannot be trusted. Therefore, she makes note of every time she sees him speaking with another girl, and jumps to the conclusion he is communicating with another girl if he does not answer her text or call right away.

